

NEVADA STATE BOARD
of
DENTAL EXAMINERS



BOARD MEETING

MAY 11, 2018

9:00 A.M.

ADDITIONAL ITEMS

PUBLIC BOOK

Financials

Nevada State Board of Dental Examiners

Balance Sheet

As of March 31, 2018

Mar 31, 18

ASSETS	
Current Assets	
Checking/Savings	
10000 · Wells Fargo-Operating	308,988.71
10015 · Wells Fargo - Saving	1,031,179.46
10010 · Wells Fargo-Reserves	<u>1,053,909.49</u>
Total Checking/Savings	<u>2,394,077.66</u>
Accounts Receivable	
11001 · Allowance for Bad Debts	-26,358.30
11000 · Accounts Receivable	<u>106,341.92</u>
Total Accounts Receivable	<u>79,983.62</u>
Other Current Assets	
11050 · Reimbursements Receivable	160.97
11200 · Prepaid Expenses	40,474.37
11210 · Prepaid Insurance	5,006.78
18000 · Deferred Outflows-Pension	<u>239,676.00</u>
Total Other Current Assets	<u>285,318.12</u>
Total Current Assets	<u>2,759,379.40</u>
TOTAL ASSETS	<u><u>2,759,379.40</u></u>
LIABILITIES & FUND BALANCE	
Liabilities	
Current Liabilities	
Accounts Payable	
20000 · Accounts Payable	<u>29,642.24</u>
Total Accounts Payable	29,642.24
Other Current Liabilities	
23824 · Deferred Revenue-CE Classes	31,950.00
22125 · DDS Deferred Revenue	797,161.80
22136 · RDH Deferred Revenue	57,183.81
20500 · Fines Payable-State of Nevada	1,250.00
23400 · Payroll Taxes - WH & MC	236.19
23750 · Accrued Vacation/Sick Leave	72,973.15
23820 · Employee HSA/Ins Payable	5.75
23821 · Employee Deferred Comp Payable	<u>220.00</u>
Total Other Current Liabilities	<u>960,980.70</u>
Total Current Liabilities	<u>990,622.94</u>
Long Term Liabilities	
20601 · Pension Liability	647,372.00
21001 · Deferred Inflows-Pension	<u>48,282.00</u>
Total Long Term Liabilities	<u>695,654.00</u>
Total Liabilities	<u>1,686,276.94</u>
Fund Balance	<u>1,073,102.46</u>
TOTAL LIABILITIES & FUND BALANCE	<u><u>2,759,379.40</u></u>

Nevada State Board of Dental Examiners
Statement of Revenues, Expenses and Fund Balance
July 2017 through March 2018

	<u>Jul '17 - Mar 18</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Ordinary Income/Expense			
Income			
40000 · Dentist Licenses & Fees			
40100 · DDS Active License Fee	409,038.46	439,875.00	(30,836.54)
40102 · DDS Inactive License Fee	24,276.28	24,075.00	201.28
40135 · DDS Activate/Inactive/Suspend	21,025.00	9,562.50	11,462.50
40136 · DDS Activate Revoked License	1,400.00	1,000.00	400.00
40140 · Specialty License App	3,525.00	2,750.00	775.00
40145 · Limited License App	1,775.00	875.00	900.00
40115 · Limited License Renewal Fee	8,769.40	9,076.00	(306.60)
40116 · LL-S Renewal Fee	1,615.26	1,800.00	(184.74)
40150 · Restricted License App	0.00	700.00	(700.00)
40180 · Anesthesia Site Permit App	4,250.00	14,999.00	(10,749.00)
40182 · CS/GA/Site Permit Renewals	29,254.06	29,025.00	229.06
40183 · GA/CS/DS or Site Permit Relnp	14,500.00	14,150.00	350.00
40175 · Conscious Sedation Permit Appl	11,250.00	8,750.00	2,500.00
40170 · General Anesthesia Permit Appl	8,000.00	8,550.00	(550.00)
40186 · Pediatric Anesthesia Permit	0.00	3,000.00	(3,000.00)
40184 · Infection Control Inspection	14,000.00	16,875.00	(2,875.00)
40212 · DDS ADEX License Application	10,200.00	26,400.00	(16,200.00)
40205 · DDS Credential Appl Fee-Spclty	13,200.00	19,800.00	(6,600.00)
40211 · DDS WREB License Application	65,400.00	58,400.00	7,000.00
40214 · DDS License by Endorsement	19,200.00	19,200.00	0.00
43650 · Reimbursed Investigation Costs	18,543.81	63,000.00	(44,456.19)
Total 40000 · Dentist Licenses & Fees	<u>679,222.27</u>	<u>771,862.50</u>	<u>(92,640.23)</u>
50000 · Dental Hygiene Licenses & Fees			
40105 · RDH Active License Fee	162,191.55	152,500.00	9,691.55
40106 · RDH Inactive License Fee	6,049.23	6,030.00	19.23
40130 · RDH Activate/Inactive/Suspend	1,100.00	3,900.00	(2,800.00)
40110 · RDH LA/N2O Permit Fee	3,900.00	3,900.00	0.00
40224 · RDH ADEX License Application	2,100.00	5,400.00	(3,300.00)
40222 · RDH WREB License Application	21,300.00	26,400.00	(5,100.00)
40226 · RDH License by Endorsement	7,500.00	6,000.00	1,500.00
Total 50000 · Dental Hygiene Licenses & Fees	<u>204,140.78</u>	<u>204,130.00</u>	<u>10.78</u>
50750 · Other Licenses & Fees			
40220 · License Verification Fee	5,600.00	4,800.00	800.00
40227 · CEU Provider Fee	7,950.00	6,975.00	975.00
40225 · Duplicate License Fee	725.00	1,375.00	(650.00)
40555 · Fines	0.00	375.00	(375.00)
40185 · Lists/Labels Printed	5,676.00	4,850.00	826.00
40600 · Miscellaneous Income	258.38	720.00	(461.62)
Total 50750 · Other Licenses & Fees	<u>20,209.38</u>	<u>19,095.00</u>	<u>1,114.38</u>
Total Income	<u>903,572.43</u>	<u>995,087.50</u>	<u>(91,515.07)</u>

Nevada State Board of Dental Examiners
Statement of Revenues, Expenses and Fund Balance
July 2017 through March 2018

Expense	Jul '17 - Mar 18	Budget	\$ Over Budget
60500 · Bank Charges	9,029.31	14,075.00	(5,045.69)
68000 · Conferences & Seminars	7,876.49	6,900.00	976.49
63000 · Dues & Subscriptions	4,554.77	5,200.00	(645.23)
65100 · Furniture & Equipment	18,358.94	20,180.00	(1,821.06)
65500 · Finance Charges	0.00	70.00	(70.00)
66500 · Insurance			
66500-1 · Liability	5,563.20	8,235.00	(2,671.80)
66500-2 · Workers Compensation	2,786.50	3,525.00	(738.50)
Total 66500 · Insurance	8,349.70	11,760.00	(3,410.30)
66520 · Internet/Web/Domain			
66520-1 · Licensing Software	0.00	6,300.00	(6,300.00)
66520-2 · E-mail, Website Services	3,181.01	2,812.50	368.51
66520-3 · Internet Services	2,203.78	2,120.00	83.78
66520-4 · Jurisprudence Exam Website	198.00	198.00	0.00
Total 66520 · Internet/Web/Domain	5,582.79	11,430.50	(5,847.71)
73500 · Information Technology	660.00	2,000.00	(1,340.00)
66600 · Office Supplies	7,478.51	7,425.00	53.51
66650 · Office Expense			
68710 · Miscellaneous Expenses	1,926.88	3,712.50	(1,785.62)
68700 · Repairs & Maintenance			
68700-1 · Janitorial	4,500.00	4,500.00	0.00
68700-2 · Copier Maintenance	1,645.28	3,451.00	(1,805.72)
68700-3 · Copier Maintenance (7435P)	968.18	1,407.00	(438.82)
Total 68700 · Repairs & Maintenance	7,113.46	9,358.00	(2,244.54)
68725 · Security	630.00	1,110.00	(480.00)
68715 · Shredding Services	533.00	1,237.50	(704.50)
68720 · Utilities	3,225.72	3,560.00	(334.28)
Total 66650 · Office Expense	13,429.06	18,978.00	(5,548.94)
67000 · Printing	4,240.35	6,100.00	(1,859.65)
67500 · Postage & Delivery	9,355.63	10,125.00	(769.37)
68500 · Rent/Lease Expense			
68500-1 · Equipment Lease	1,137.33	1,125.00	12.33
68500-2 · Office	52,848.18	53,474.00	(625.82)
68500-4 · Storage Warehouse	1,436.72	862.00	574.72
Total 68500 · Rent/Lease Expense	55,422.23	55,461.00	(38.77)
75000 · Telephone	1,455.51	810.00	645.51
75100 · Travel (Staff)	60.00	1,600.00	(1,540.00)
73550 · Per Diem (Staff)	0.00	500.00	(500.00)
73600 · Professional Fee			
73600-1 · Accounting/Bookkeeping	16,042.50	21,000.00	(4,957.50)
73600-4 · Legislative Services	24,000.00	27,000.00	(3,000.00)
73600-2 · Legal-General	10,893.04	7,200.00	3,693.04
Total 73600 · Professional Fee	50,935.54	55,200.00	(4,264.46)

Nevada State Board of Dental Examiners
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	<u>Jul '17 - Mar 18</u>	<u>Budget</u>	<u>\$ Over Budget</u>
73700 · Verification Services	10,511.49	11,250.00	(738.51)
72000 · Employee Wages & Benefits			
72100 · Executive Director	96,307.04	98,897.25	(2,590.21)
72300 · Credentialing & Licensing Coord	44,122.09	44,977.00	(854.91)
72132 · Site Inspection Coordinator	30,861.08	30,188.00	673.08
72200 · Technology/Finance Liaison	39,806.06	38,847.00	959.06
72130 · Public Info & CE Coordinator	24,391.45	25,595.00	(1,203.55)
72140 · Administrative Assistant (P/T)	0.00	8,325.00	(8,325.00)
72160 · Legal Counsel	82,690.07	87,453.00	(4,762.93)
72165 · Legal Assistant	35,013.16	40,756.50	(5,743.34)
72010 · Payroll Service Fees	1,751.50	1,300.50	451.00
72005 · Payroll Tax Expense	6,407.93	6,589.00	(181.07)
72600 · Retirement Fund Expense (PERS)	93,544.08	98,028.00	(4,483.92)
65525 · Health Insurance	51,068.82	61,983.00	(10,914.18)
Total 72000 · Employee Wages & Benefits	<u>505,963.28</u>	<u>542,939.25</u>	<u>(36,975.97)</u>
72400 · Board of Directors Expense			
72400-1 · Director Stipends	10,060.00	10,020.00	40.00
72400-2 · Committee Mtgs-Stipends	0.00	562.50	(562.50)
72400-3 · Director Travel Expenses	2,851.57	3,375.00	(523.43)
72400-9 · Refreshments - Board Meetings	991.44	1,042.00	(50.56)
Total 72400 · Board of Directors Expense	<u>13,903.01</u>	<u>14,999.50</u>	<u>(1,096.49)</u>
60001 · Anesthesia Eval Committee			
60001-1 · Evaluator's Fee	8,459.50	9,000.00	(540.50)
60001-4 · Travel/Misc. Expense	2,205.58	2,624.00	(418.42)
Total 60001 · Anesthesia Eval Committee	<u>10,665.08</u>	<u>11,624.00</u>	<u>(958.92)</u>
73650 · Investigations/Complaints			
72550 · DSO Coordinator	2,375.00	2,750.00	(375.00)
73650-1 · DSO Consulting Fee	21,108.33	23,220.00	(2,111.67)
73650-2 · DSO Travel/Postage Expense	1,628.23	1,125.00	503.23
73651-1 · DSO Review Panel Fee	1,525.00	10,800.00	(9,275.00)
73651-2 · DSO Review Panel Travel Expense	79.35	2,250.00	(2,170.65)
73650-3 · Legal Fees-Investigations	1,609.01	0.00	1,609.01
73650-5 · BOD Hearing Stipend	0.00	600.00	(600.00)
73650-4 · Staff Travel	0.00	400.00	(400.00)
73650-8 · DSO Calibration Expense	0.00	1,500.00	(1,500.00)
73650-7 · Miscellaneous Investigation Exp	6,780.16	11,925.00	(5,144.84)
Total 73650 · Investigations/Complaints	<u>35,105.08</u>	<u>54,570.00</u>	<u>(19,464.92)</u>
60002 · Infection Control Inspection			
60002-1 · Initial Inspection Expense	6,372.93	8,252.00	(1,879.07)
60002-2 · Reinspection Expense	637.78	760.00	(122.22)
60002-3 · Random Inspection Expense	871.55	377.00	494.55
60002-4 · Travel/Misc. Expense	900.38	1,890.00	(989.62)
Total 60002 · Infection Control Inspection	<u>8,782.64</u>	<u>11,279.00</u>	<u>(2,496.36)</u>
Total Expense	<u>781,719.41</u>	<u>874,476.25</u>	<u>(92,756.84)</u>

Nevada State Board of Dental Examiners
Statement of Revenues, Expenses and Fund Balance
July 2017 through March 2018

	<u>Jul '17 - Mar 18</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Net Ordinary Income	121,853.02	120,611.25	1,241.77
Other Income/Expense			
Other Income			
40800 · Interest Income	455.71	620.00	(164.29)
Total Other Income	455.71	620.00	(164.29)
Other Expense			
75501 · Bad Debt Expense	(50.00)	0.00	(50.00)
Total Other Expense	(50.00)	0.00	(50.00)
Net Other Income	505.71	620.00	(114.29)
Net Income Over Expenses	<u>122,358.73</u>	<u>121,231.25</u>	<u>1,127.48</u>

Legislative Representative Proposal

- Michael McDonald

Alpha Omega Strategies
Michael J. McDonald
840 S. Rancho
Suite 4-334
Las Vegas, NV. 89106
AOSLV@cox.net

May 5, 2018

Nevada State Board of Dental Examiners
Attn: Deb Shaffer
6010 S. Rainbow
Suite A1
Las Vegas, NV. 89118

Dear Ms. Schaffer,

On behalf of Alpha Omega Strategies (AOS), I am excited to submit this proposal for consideration to represent the Nevada State Board of Dental Examiners.

I have been involved in local, state and federal politics for the last 25 years as either an elected official, lobbyist or consultant. AOS has represented clients in several fields, such as; law enforcement, hotel and gaming properties, education, land development, trial lawyers, low income and senior housing.

If chosen to represent the NSBDE, AOS will be involved in all facets of the legislative process and in all matters concerning the "board" including bill tracking, client communications and interim activities between sessions. I will personally maintain contact with the board to provide informal and formal reports and/or presentations when called upon to do so.

I thank you for your consideration and look forward to your response.

Respectfully yours,



Michael J. McDonald Alpha Omega Strategies

ALPHA-OMEGA STRATEGIES, INC.

Business Entity Information			
Status:	Active	File Date:	4/13/1998
Type:	Domestic Corporation	Entity Number:	C8301-1998
Qualifying State:	NV	List of Officers Due:	4/30/2019
Managed By:		Expiration Date:	
NV Business ID:	NV19981197267	Business License Exp:	4/30/2019

Additional Information	
Central Index Key:	

Registered Agent Information			
Name:	MICHAEL J MCDONALD	Address 1:	840 SOUTH RANCHO DR STE 4334
Address 2:		City:	LAS VEGAS
State:	NV	Zip Code:	89106
Phone:		Fax:	
Mailing Address 1:		Mailing Address 2:	
Mailing City:		Mailing State:	
Mailing Zip Code:			
Agent Type:	Noncommercial Registered Agent		
View all business entities under this registered agent			

Financial Information			
No Par Share Count:	2,500.00	Capital Amount:	\$ 0
No stock records found for this company			

Officers
 Include Inactive Officers

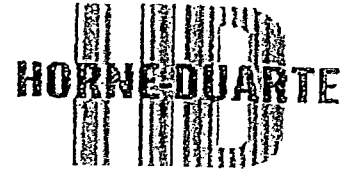
President - MICHAEL J MCDONALD			
Address 1:	840 S. RANCHO 4334	Address 2:	
City:	LAS VEGAS	State:	NV
Zip Code:	89106	Country:	
Status:	Active	Email:	
Secretary - MICHAEL J MCDONALD			
Address 1:	840 S. RANCHO 4334	Address 2:	
City:	LAS VEGAS	State:	NV
Zip Code:	89106	Country:	
Status:	Active	Email:	
Treasurer - MICHAEL J MCDONALD			
Address 1:	840 S. RANCHO 4334	Address 2:	
City:	LAS VEGAS	State:	NV
Zip Code:	89106	Country:	
Status:	Active	Email:	
Director - MICHAEL J MCDONALD			
Address 1:	840 S. RANCHO 4334	Address 2:	
City:	LAS VEGAS	State:	NV
Zip Code:	89106	Country:	
Status:	Active	Email:	

 **Actions\Amendments**
 Click here to view 23 actions\amendments associated with this company

Legislative Representative Proposal

- William Horne

Home Duarte Government and Public Affairs
611 South Sixth St, Suite 210, Las Vegas, NV 89101
Tel 702-596-7716 Fax 702-432-4709
william@horneduarte.com · edith@horneduarte.com



Horne Duarte Government and Public Affairs will work with board members and the Executive Director to develop and pursue the legislative priorities of the Nevada State Board of Dental Examiners (NSBDE). Horne Duarte has experience in preparing information for legislators, drafting legislation and amendments, preparing and presenting testimony, and preparing applicable reports.

The firm will also provide the following scope of services:

- Assist the (NSBDE) in preparing and strategizing for Legislative Sessions.
- Always provide continuous presence in Carson City during Legislative Session and interim Legislative Sessions.
- Identify key legislators to sponsor bills or champion issues of importance to the client (NSBDE).
- Act as a liaison on behalf of the (NSBDE) with key Nevada legislators and stakeholders, during committee meetings, sub-committee meetings, legislative events and special interest meetings related to legislative activities.
- Review proposed legislation, advise, and maintain the (NSBDE) updated on issues that may impact the dental health of Nevadans, or policies, programs, or success in fulfilling their mission, current mandates, or goals.
- Horne Duarte will analyze bills of interest, amendments proposed, or other key issues important to the (NSBDE) that develop during legislative session.
- Provide the (NSBDE) and the executive Director with real-time developments regarding any legislative priorities; including, any relevant information gathered from meetings, hearings and/or discussions.
- Arrange and prepare for presentations and testimony during legislative committee meetings to be given by Horne Duarte or by the (NSBDE), as appropriate.
- Produce policy white papers, talking points and fact sheets, as necessary, in order to better inform legislative members and stakeholders on key policy priorities and issues.
- Arrange meetings with Nevada Senate and Assembly delegations, as appropriate. Similarly, arrange meetings with necessary local elected officials and with federal elected officials.
- Assist with public relations by attending meetings or phone conference calls in order to remain informed on issues impacting the (NSBDE).
- Prepare a detailed end of session report to the (NSBDE) with an analysis at the end of each legislative session.